

ALFRED “HAP” ALBERS

Albers Real Estate

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BROKERAGE EMPHASIS:

Multi-Family, NNN Leased Investments, Single Family Residential, and Commercial Investment Real Estate

PROFESSIONAL BACKGROUND:

2012 - Present	Albers Real Estate – 90 closed sales 63 Apartment Building Sides Closed 25 Residential / Condominium Sides Closed 9 NNN / Commercial / Land Transactions Closed
2010 – 2012	Tom Redfern & Associates, Apartment Building Brokerage 15 Apartments Buildings Sold
2008 – 2010	Coldwell Banker/Del Monte Realty – 15 closed sales in 18 months Top 20% in 2009 5 Apartment Buildings & One Commercial Investment Building
1998 – 2008	NAI BT Commercial & Grubb & Ellis - Investment Real Estate Broker 62 Apartment Buildings, 9 Net Lease Investments, & 2 Industrial Buildings Sold
1990 – 1998	Residential Sales at Fox & Carskaddon and Coldwell Banker, Monterey

NOTABLE TRANSACTIONS:

Monterey	91 Units	Salinas	22 Units
Monterey	58 Units	Sunnyvale	20 Units
Alameda	47 Units	San Jose / Marina	20 Units
Marina	43 Units	Alameda	16 Units
Napa	41 Units	Santa Clara	16 Units
Pacific Grove	40 Units	Monterey	14 Units
Salinas	40 Units	Morgan Hill	14 Units
Salinas	36 Units	Sunrider Girls Home	NNN
Salinas	36 Units	Circle K (2 Transactions)	NNN
Alameda	34 Units	Taco Bell (2 Transactions)	NNN
Monterey	33 Units	Starbucks	NNN
Salinas	26 Units	Dollar General	NNN
Pacific Grove / Salinas	24 Units	Family Dollar	NNN
Castroville	23 Units	Auto Zone	NNN
Castroville	22 Units	1031 Tax Deferred Exchanges – 100+ Completed Exchanges	
Four Unit Complexes	40 Buildings	152 Closed Multi-Family Transaction	

EDUCATION:

Bachelor of Science of Commerce, Finance, Santa Clara University
Real Estate Broker's Licensee obtained April 1994
Certified Commercial Investment Member (CCIM) Candidate
CCIM 101: Financial Analysis for Commercial Investment Real Estate
CCIM 104: Investment Analysis for Commercial Investment Real Estate