

ALFRED "HAP" ALBERS

Albers Real Estate

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BROKERAGE EMPHASIS:

Multi-Family, NNN Leased Investments, Single Family Residential, and Commercial Investment Real Estate

PROFESSIONAL BACKGROUND:

2012 - Present Albers Real Estate – 140 closed sales / 172 closed sides
97 Apartment Building Sides Closed
47 Residential / Condominium Sides Closed
12 NNN / Commercial / Land Transactions Closed

2010 – 2012 Tom Redfern & Associates, Apartment Building Brokerage
15 Apartments Buildings Sold

2008 – 2010 Coldwell Banker / Del Monte Realty – 15 closed sales in 18 months
Top 20% in 2009
5 Apartment Buildings & One Commercial Investment Building

1998 – 2008 NAI BT Commercial & Grubb & Ellis - Investment Real Estate Broker
62 Apartment Buildings, 9 Net Lease Investments, & 2 Industrial Buildings Sold

1990 – 1998 Residential Sales at Fox & Carskaddon and Coldwell Banker, Monterey

NOTABLE TRANSACTIONS:

Monterey	91 Units	Salinas	22 Units
Monterey	58 Units	Sunnyvale/ Gilroy	20 Units
Alameda	47 Units	San Jose / Marina	20 Units
Marina	43 Units	Alameda	16 Units
Napa	41 Units	Santa Clara	16 Units
Pacific Grove	40 Units	Monterey / Gilroy	14 Units
Salinas	40 Units	Morgan Hill / Salinas	14 Units
Salinas	36 Units	Sunriser Girls Home	NNN
Salinas	36 Units	Circle K (2 Transactions)	NNN
Alameda	34 Units	Taco Bell (2 Transactions)	NNN
Monterey	33 Units	Starbucks	NNN
Salinas	26 Units	Dollar General	NNN
Pacific Grove / Salinas	24 Units	Family Dollar	NNN
Castroville	23 Units	Auto Zone	NNN
Castroville	22 Units	1031 Tax Deferred Exchanges – 200+ Completed Exchanges	
Four Unit Complexes	42 Buildings	177 Closed Multi-Family Transaction / 2,159 units	

EDUCATION:

Bachelor of Science of Commerce, Finance, Santa Clara University
Real Estate Broker's Licensee obtained April 1994
Certified Commercial Investment Member (CCIM) Candidate
CCIM 101: Financial Analysis for Commercial Investment Real Estate
CCIM 104: Investment Analysis for Commercial Investment Real Estate