



Maple Manor Apartments



The information set forth herein has been received by us from sources we believe to be reliable.

We do not warrant its accuracy or completeness.





COMPLEX NOTES:

- Maple Manor Apartments consists of the three 8-unit complexes on three separate parcels
- Onsite management is not required.
- 300 Maple consists of two buildings with 6 one-bedroom units and 2 two bedroom / two- bathroom units. Estimated livable square footage is 5,433.
- The two-bedroom units are 870 and 1,100 square feet. These two units have gas heat that is paid for by the landlord.
- 300 Maple also has a carport which has garage doors and is used as a shop and storage.
- 300 Maple has seven covered carports and one uncovered parking space.
- 310 and 320 Maple each have 8 one-bedroom units. The total livable square footage in each building is 4,680 square feet.
- 310 and 320 Maple each have 10 covered carports and uncovered parking spaces.
- All one-bedroom units are heated with electric wall heaters.
- All units have vinyl replacement windows.
- Roof is 20 years old with a slight pitch
- Back fence was replaced in recent years.
- Most units have had water supply lines replaced with copper plumbing.
- All building exteriors were painted in 2018 and 2017.
- The stair treads are Trex material. The upstairs walkways have pressure treated lumber and concrete.
- Each unit has access to a storage locker.
- Property is zoned for Mission Park Elementary School, Washington Middle School, and Salinas High School.
- Each building has an onsite laundry room with landlord owned equipment.
- The owner pays water, sewer, garbage, and common area PG&E. Tenants pay their own PG&E, cable, and internet.

SALINAS & MONTEREY COUNTY FACTS:

- The estimated population of Salinas is 161,042 according to the US Census bureau in 2013.
- The median sales price of a Salinas single family home for 2018 is \$457,000.
- The estimated population of Monterey County is 431,344.
- Salinas is home to the \$8.1 billion dollar agricultural industry as of 2015.
- Major employers include Monterey County, Salinas Valley Memorial Hospital, Natividad Medical Center, Taylor Farms, Dole Vegetables, 1st Capital Bank, the hospitality industry, the cannabis industry, and the construction industry.
- Monterey Peninsula major employers include Pebble Beach Company, Monterey Bay Aquarium,
 Naval Post Graduate School, Defense Language School, and the CSU Monterey Bay.





Financials

Listing Price:	\$4,320,000	Building Sq. Ft:	14,793	Units:	24
Down Payment:	\$2,175,000	Lot Square Ft:	29,808	Price/Unit:	\$180,000
Loan Amount:	\$2,145,000	APN:	See Below.	Age:	1966
Current Rent GRM:	13.82	ProForma GRM;	10.47	Roof:	Flat
Current Rent Cap:	3.87%	ProForma Cap:	5.99%	Price/Sq. Ft:	\$292
		Current:	ProForma		
Monthly Scheduled Rents:		\$25,650.00		\$34,000.00	
Scheduled Gross Annual Income		\$307,800.00.		\$408,000.00	
Less: Vacancy Factor @ 3%		\$9,234.00		\$12,240.00	
Effective Gross Income:		\$298,566.00		\$395,760.00	
Plus: Laundry Income:		\$4,726.00	\$393.83	\$4,726.00	\$393.83
Plus:Parking & Storage:		\$0.00			
Total Annual Income:		\$303,292.00		\$400,486.00	
Less: Expenses					
Property Taxes	1.103%	\$48,255.94	15.91%	\$48,255.94	12.05%
Repairs & Maintenance	\$750	\$18,000.00	5.93%	\$18,000.00	4.49%
Off Site Management:	6%	\$17,913.96	5.91%	\$23,745.60	5.93%
Property Insurance	\$300	\$7,200.00	2.37%	\$7,200.00	1.80%
Garbage:	\$983	\$11,797.92	3.89%	\$11,797.92	2.95%
Sewer	\$590	\$7,084.80	2.34%	\$7,084.80	1.77%
Water:		\$10,080.00	3.32%	\$10,080.00	2.52%
PG&E:		\$7,200.00	2.37%	\$7,200.00	1.80%
Landscaping	\$450	\$5,400.00	1.78%	\$5,400.00	1.35%
Miscellaneous		\$3,000.00	0.99%	\$3,000.00	0.75%
Total Expenses:	\$5,664	\$135,932.62	44.82%	\$141,764.26	35.40%
Net Operating Income		\$167,359.38		\$258,721.74	
Annual Debt Service:	5.00%	\$139,535.33		\$139,535.33	
Before Tax Cash Flow		\$27,824.05		\$119,186.41	
Principal Reduction:		\$32,285.33		\$32,285.33	
Return Before Taxes:		\$60,109.38		\$151,471.74	





Financials

Notes:

- 1. 300, 310, & 320 Maple Street consists of APN's: 002-471-064/065/ & 066.
- 2. The three 8-unit buildings are offered as a package or individually.
- 3. Property taxes are based on new Proposition 13 tax rates.
- 4. Repairs and maintenance is estimated at \$750 per unit.
- 5. Garbage costs are from Republic Waste Services.
- 6. Sewer costs are from Monterey One Water.
- 7. Water is based on the Seller's last 12 months water bills.
- 8. PG&E is based on the Seller's last 12 months PG&E bills.
- 9. Landscaping is estimated.





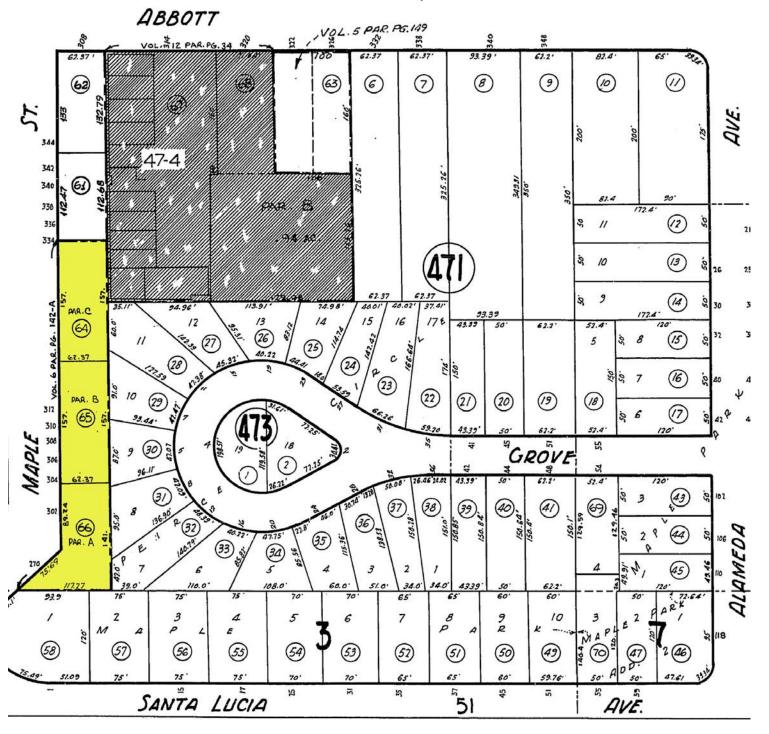
Rent Roll

BUILDING	UNIT NUMBER	UNIT TYPE	CURRENT RENT	MARKET RENT
300	1	One Bedroom / One Bathroom	\$1,200	\$1,400
	2	Two Bedroom / Two Bathroom	\$1,470	\$1,600
	3	One Bedroom / One Bathroom	\$940	\$1,400
	4	One Bedroom / One Bathroom	\$930	\$1,400
	5	One Bedroom / One Bathroom	\$1,050	\$1,400
	6	Two Bedroom / Two Bathrooms	\$1,180	\$1,600
	7	One Bedroom / One Bathroom	\$950	\$1,400
	8	One Bedroom / One Bathroom	\$940	\$1,400
310	1	One Bedroom / One Bathroom	\$1,150	\$1,400
	2	One Bedroom / One Bathroom	\$950	\$1,400
	3	One Bedroom / One Bathroom	\$990	\$1,400
	4	One Bedroom / One Bathroom	\$1,250	\$1,400
	5	One Bedroom / One Bathroom	\$970	\$1,400
	6	One Bedroom / One Bathroom	\$940	\$1,400
	7	One Bedroom / One Bathroom	\$940	\$1,400
	8	One Bedroom / One Bathroom	\$940	\$1,400
320	1	One Bedroom / One Bathroom	\$940	\$1,400
	2	One Bedroom / One Bathroom	\$1,200	\$1,400
	3	One Bedroom / One Bathroom	\$1,130	\$1,400
	4	One Bedroom / One Bathroom	\$1,100	\$1,400
	5	One Bedroom / One Bathroom	\$950	\$1,400
	6	One Bedroom / One Bathroom	\$1,150	\$1,400
	7	One Bedroom / One Bathroom	\$1,400	\$1,400
	8	One Bedroom / One Bathroom	\$990	\$1,400
		Monthly Scheduled Rent:	\$25,650	\$34,000
		Annual Scheduled Gross Income:	\$307,800	\$408,000





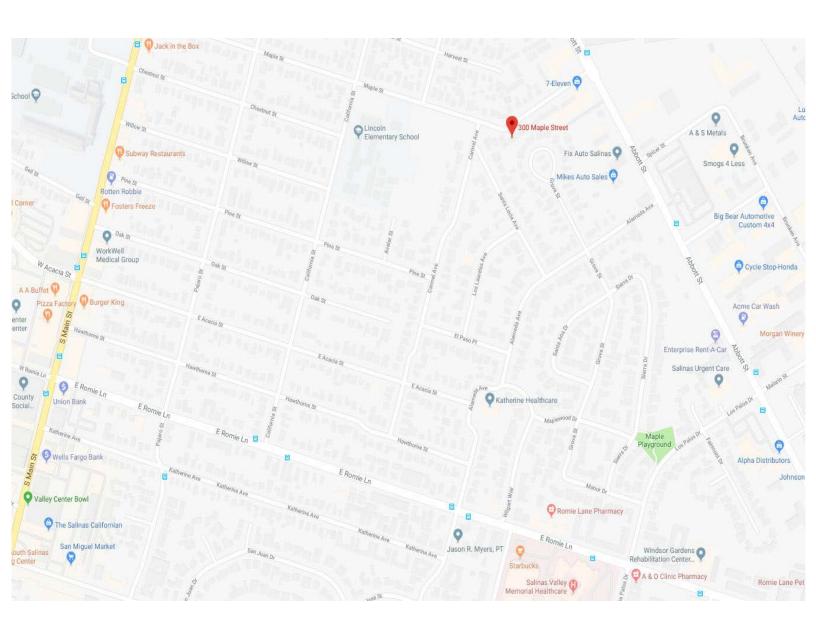
Parcel Map







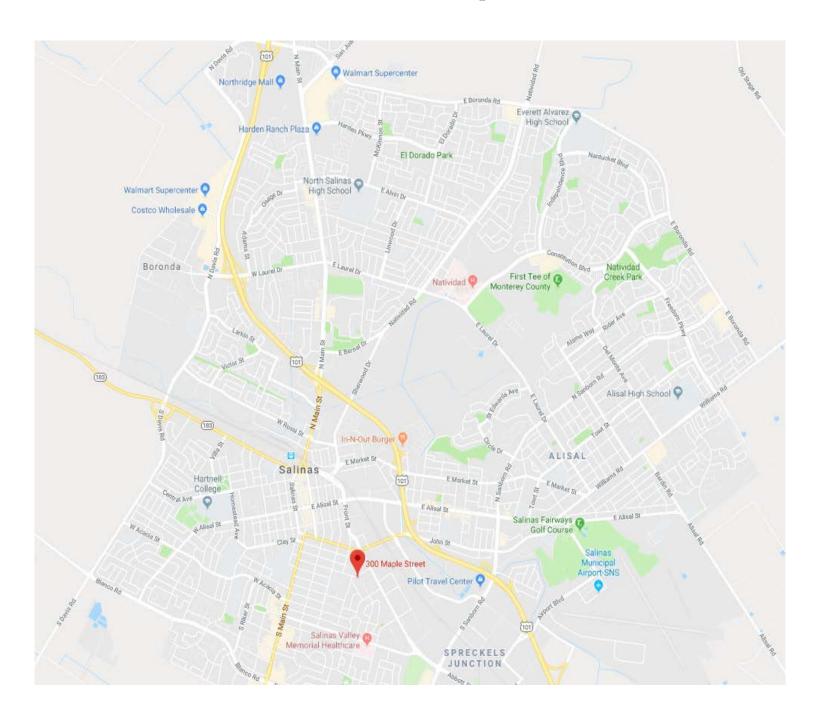
Area Map







Salinas Area Map



















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